



IoT



Life Science A Success Story



A Life Science
Global Leader

A life science leader's success story.



1 The Client: A global leader in the development, manufacture, and marketing of innovative products for the life science research and clinical diagnostic markets. For 70 years, its products have helped advance the discovery process and improve healthcare around the world.

2 The Need: When the business decided to streamline its invoice processing in 2021 its team struggled to identify and procure people, including Internet of Things (IoT) experts, with the niche skills needed to ensure success.

Working closely with the client's team helped K2 gain deep insights into the business's technical needs.

Discussions reveal a number of further obstacles standing in the way of Bio-Rad's goals, including:

Quick turnaround: Finding such a highly specific skill set quickly is tough without dedicated resources.

Competitive market: Increased demands for such valuable skills result in many businesses struggling to procure the best talent.

Localized search: Finding talented and experienced candidates can challenge even the most experienced of recruiters.

3 The Plan: K2's understanding of SAP, AWS, and IoT technologies is unrivaled, thanks to years of working with industry-leading talent across the world. We had access to experts in these fields who were ready to take on the project.

The talent we supplied ensure that the client would benefit from their expertise and innovation, meeting project milestones on time and on budget.

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4 The Result:

K2 sourced the right talent for the client within just 30 days.

We sourced a professional skilled in not only IoT professionals but also:

- SAP
- AWS Development and Architecture
- OCR
- Text Extraction
- Translation services

At the end of the project we boosted the client's processing efficiency in just six months

Our relationship with the business was strengthened thanks to our ability to secure highly specific skill sets and complete projects on time and on budget. This led to K2 being enlisted for two further projects.

Since welcoming the talent, the client hasn't looked back. According to the senior Global Applications Development Manager:

"The resource K2 provided completed the project in less than six months. That includes a really big testing cycle for users in-house. He's been very helpful and has assisted us with new, valuable innovations."

