

K2 Talent Solutions



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**Where  
connections  
are made.**



# We're more than a recruitment company.

We create amazing human connections so that companies and people can succeed in a world of technological innovation.

With our innovative recruitment technologies, decades of experience, and shared passion for the industry, we help create teams of the future, today. Here's how:



## Passion.

We're passionate about what we do and recognise the part we play in changing the way the world works, connects, lives and socialises.



## Innovation.

Our innovation builds communities, creates vital business connections and helps people discover amazing jobs with the world's best companies.



## Expertise.

We've been dedicated to knowing our industry from day one. With that dedication comes experience, expertise and focus others can only dream of.

## We're technology-focused recruitment experts.

Technology is at the heart of what we do – and always has been. Whether it's building platforms to connect talent with companies looking to hire, or creating marketplaces that empower companies and individuals to connect with each other – our aim is to build connections that drive value and create opportunity, all over the world.

We've been specialists in the tech industry since 1997. With strong relationships built up over the last two decades, we have access to the best, most sought-after talent in the world.



"K2 always finds the right people. They have the most relevant SAP expertise to address our talent gaps. They're the best partner!"

**Andre Wahjudi**  
Managing IT Consultant



We partner with  
companies who  
want to shape  
the future and  
change the world.

Nothing excites us more  
than knowing it's our job  
to help you get there.





We **connect**  
the world's best  
technology and  
IT talent with  
the world's best  
companies.







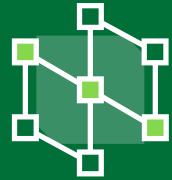
## A talent network like no other.

We have relationships with the most sought-after and difficult-to-find talent. Each of them have a proven track record, meaning your projects are delivered quicker, your ROI is higher, and your administrative costs are lower.

Plus, our innovative quality-control process, R.E.Q.™, assesses our technology professionals based on their Relationship with K2, the level of their Expertise, and the Quality of their work, making sure you get the very best consultants in the market.



Where connections are made.



# Relationships that thrive through technology.

Our innovation builds communities, creates vital business connections and helps people discover amazing jobs with the world's best companies. We discover, build and foster relationships with the world's best talent. Because we create loyalty, we have access to talent that rarely hits the market.







## Global reach, local expertise.

We're your local, global experts. And it's our mission to expertly match talented IT experts with amazing opportunities. With offices all around the globe, we don't just cover every timezone. We're also embedded in the local markets.

We understand the culture, the challenges, and where to find the best talent. So whatever time zone you're in, you can guarantee we'll be speaking your language.



Where connections are made.

# What we offer.



## Permanent Recruitment

If you want to hire the best IT talent, our strong relationships, data-driven approach and technology platforms connect tried and tested candidates with the world's best companies.



## RPO

Our dedicated and expert RPO teams provide an extension to your existing talent acquisition teams. We'll work with you to design and execute a customised acquisition strategy that's agile, flexible, and scalable, while delivering maximum results.



Hundreds of companies partner with K2 to hire expert, proven and qualified talent, and scale their tech teams. From short term hires and long term recruits, to full teams to future proof your business, we'll find you the best talent and create targeted recruitment programs to deliver maximum value – fast.



## Contact Recruitment

From assembling a small team of consultants, to scaling large enterprise teams, our contract recruitment experts connect companies with quality, proven talent at an unbelievable pace. Using our international network and industry expertise, they deliver the people no one else can.



## Executive Search

We work with the best talent on the market. So, if you're looking for the perfect senior hire, our unrivalled, worldwide connections mean you'll have access to top-tier talent that everyone wants to hire, and nobody wants to lose.





Work with real  
industry experts  
who understand  
the challenges,  
opportunities and  
**what success  
looks like for you.**





# Our areas of expertise.

We recruit top talent for companies across 7 high-growth areas of enterprise technology. Because we're experts in these sectors, we know exactly what companies are looking for, what they want and need, and what success looks like.



**Enterprise Cloud**



**On-Premise**



**Social & Enterprise Mobility**



**AI & Robotics**



**Cybersecurity**



**Predictive Analytics & Big Data**



**Internet Of Things**



# Why companies turn to K2.

## Knowledge like no-one else.

We've been specialists in the tech industry since 1997. We understand the challenges, opportunities and expertise you need to be successful. We're constantly identifying markets where demand and potential is greatest, so we can create better opportunities for talent and companies alike.

## Driven by technology.

Technology is at the heart of what we do. Whether it's building platforms to connect talent with companies looking to hire, or creating marketplaces that empower companies and individuals to connect with each other – our aim is to build connections that drive value and create opportunity, all over the world.

## Relationships that last a lifetime.

Connections are key in recruitment. Our teams focus on discovering, building relationships and creating loyalty with the best talent around the world. So when you're ready to hire, you can be certain we're already talking to the best people for the job.







**Why** companies  
turn to K2.

"We used to really struggle to find functional data analysts until we found K2. They always source impeccable candidates!"

**Dinesh Krishnan**  
*British American Tobacco*



# Our innovative platforms.

Our innovative technology platforms connect candidates with life-changing opportunities and companies with game-changing experts.



## Hire the **best tech talent**, on-demand.

With Techsta, you have access to thousands of independent, tried and tested professionals – vetted by us using a trademarked rating process. Qualified, proven talent is just a tap away.



## Thousands of **konnections** at your fingertips.

K2 Konnect is a curated-community of talented professionals, used by the biggest companies and best IT consultants around. It's a powerful platform where connections are made, opportunities are discovered – and where all the hard work is done for you.



# Great minds think differently.

A diverse workforce brings together a variety of brilliant minds. We embrace diversity and actively recruit people from all walks of life to ensure that every new person brings something truly unique to our team.

When you work with us, you'll be working with a team of diverse, brilliantly-minded global network of experts.

## Did you know?

- 53% of our workforce are women
- 13% of our workforce identify as LGBTQ+
- In 2022, 16% of new hires in Brazil had visible or non-visible disabilities

## We ensure every person can achieve their **full potential**.

### Maximise potential

We're committed to promoting environmental awareness and helping the planet and communities around the world.

Since becoming a paperless company in 2018, we've saved 9,936kg of carbon emissions.

### Ethics

We pride ourselves in demonstrating the highest standards of business ethics in every decision that we make.

We maintain a 98% completion rate of Ethics and Compliance training across all levels of our business.

### Our Vision

To listen, learn and take action. That's how we'll continue improving our support for our people, the planet and its global communities.

Thanks to our partnership with One Tree Planted, we were responsible for planting 3,734 trees all over the world in 2022.





## Realise your business potential.

Discover what hiring world-class talent can do for your business. Make your most important connection yet.



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Connect with us on LinkedIn.



A K2 Partnering  
Solutions company.

